

EXHIBIT J

EXHIBIT 72
UNREDACTED VERSION
OF DOCUMENT SOUGHT
TO BE SEALED

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

CISCO SYSTEMS, INC., §
Plaintiff, §
VS. § CIVIL ACTION
ARISTA NETWORKS, INC., § NO. 5:14-CV-05344-BLF
Defendant. §

ORAL AND VIDEOTAPED DEPOSITION OF
LORENZ REDLEFSEN
APRIL 15, 2016

ORAL AND VIDEOTAPED DEPOSITION OF LORENZ
REDLEFSEN, produced as a witness at the instance
of the Defendant and duly sworn, was taken in the
above styled and numbered cause on Friday,
April 15, 2016, from 9:10 a.m. to 1:55 p.m.,
before Tamara Chapman, CSR, RPR, CCR (LA) in and
for the State of Texas, reported by computerized
stenotype machine, at the offices of Fish &
Richardson, 111 Congress, Suite 810, Austin, Texas,
pursuant to the Federal Rules of Civil Procedure
and any provisions stated on the record herein.

Job No. 211181

1	A. Specifically, no.
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[illegible]

19 Q. And what does that mean?

A. Industry standard CLI in the context of a networking device is a CLI that is widely known and implemented by several vendors using well-known commands.

24 MR. WONG: I'll object that that

25 calls for opinion testimony.

1 Q. (BY MR. HOLMES) Is there -- are you aware
2 of any standard-setting organization that
3 specifically sets a industry standard CLI?

4 MR. WONG: Objection; foundation.

5 MR. HOLMES: What's the objection,
6 Counsel? I asked if he's aware of one.

7 MR. WONG: Go ahead and answer the
8 question.

9 A. No.

10 Q. (BY MR. HOLMES) So if you're not aware of
11 a industry standard-setting organization, why do you
12 use the term "industry standard"?

13 A. It's a term that's widely used in -- in
14 the networking industry to refer to industry standard
15 CLI.

16 Q. And is there specific -- can I go to the
17 Internet and find the industry standard CLI that
18 you're referring to?

19 MR. WONG: Objection; vague and
20 ambiguous.

21 A. Yeah, that's -- you could use Google, I
22 suppose.

23 MR. WONG: Foundation too.

24 Q. (BY MR. HOLMES) And where -- I'm just
25 trying to understand what the industry standard CLI

1 is more specifically. So my question is, if I wanted
2 to go find out -- if I wanted to adopt the industry
3 standard CLI, where would I go to find the industry
4 standard CLI?

5 A. There isn't a single repository for the
6 Internet -- the industry standard CLI. You would --
7 you would probably take a network engineering class
8 or work in the field to become aware of it.

9 Q. Is there any other way to find out what
10 the industry standard CLI is?

11 MR. WONG: Objection; foundation.

12 A. I don't think -- not that I know.

13 Q. (BY MR. HOLMES) And is the industry
14 standard CLI -- do you know what companies implement
15 the industry standard CLI?

16 A. I know several networking vendors do.

17 Q. What are those networking vendors?

18 A. Well, I don't know the complete list. But
19 I know that, for example, one implementation is --
20 well, so when you say "the industry standard CLI,"
21 there's a -- you know, there are multiple
22 implementations that -- that implement subsets and
23 supersets of -- of the command set. And so one
24 implementation is Arista. Another implementation is
25 Cisco. Another implementation, I believe, is Foundry